

Job description for the position of Consultants

About us:

We are a management consulting company in the space of implementation consulting. We focus on high performance operational improvements & operational turnaround. We are in the business of 'Performance Transformation'

Started in 2009, we have completed 16 implementation programs in India, Africa, Middle East & South Asia. This includes 4 operational turnaround initiatives. We are looking to increase the strength of our Execution team. We are looking at capable and determined individuals who can join us as Consultants.

LFC Consultants Pvt. Ltd.
No.14/67, Deputy Collector Colony
K K Nagar
Madurai, Tamil Nadu 625020
www.leversforchange.in

Qualification

- Good academic track record throughout.
- Bachelors' degree in Engineering from Tier 1 Institute.
- Post graduate program in Management from reputed academic institutes
- For candidates with significant experience in improvements or experience in consulting – management education is not mandatory).
- At least 2 years post – management course experience or at least 4 years post – engineering experience.
- Work experience should include exposure in the field of business process improvements; Candidates working as internal consultants/ working with other consulting companies preferred.
- Good analytical abilities and comprehending skills.
- Willingness to work on shop floor initiatives; willingness to travel and work in remote locations.
- Remuneration and other benefits would be at par with implementation consulting industry standards in India.

Consultant – Job Description

The consultant will be involved in providing objective advice, expertise, guidance and specialist skills with the aim of achieving the target of the project agreed with the client.

The Consultant shall report to the Project Manager who would be driving the improvement initiative from LFC Consultants Pvt. Ltd.

He will mainly work with the client to

- Map current processes & control systems
- Identify gaps & areas of improvement
- Develop new/ modify existing processes/ control systems
- Drive the client to implement the agreed solutions

The consultant would operate on wide areas ranging from operations to logistics to sales to services across all industry verticals.

Typical work activities

The day-to-day activities of the consultants would be essentially entrepreneurial in nature and project-based. Projects can vary in length depending on the kind of change involved and the demands of the client.

The team would typically comprise 2-3 members (Project Manager & Consultants). The consultant should be willing to operate in different places depending on the location of the client. Projects typically would be of the duration of 30-40 weeks.

His deliverables would be:

- Achieve deliverables of the project along with the project manager (specifically in the areas assigned to him)
- Identify potential issues that would affect the deliverables of the project & either resolve them or escalate them to the Project Manager
- Quantify the impact of the issues identified
- Develop detailed implementation plans for each of the work streams identified
- Manage the client team working under him
- Enhance the skills (e.g. problem identification, problem solving) of the client team working under him.

Typical tasks involve:

- Carrying out studies on the shop floor;
- Conducting analysis;
- Interviewing client's employees, management team and other stakeholders;
- Running brainstorming sessions and facilitating workshops;
- Preparing presentations;
- Conducting training sessions;
- Identifying issues from the studies/available data & guiding the clients team to identify the right issues;
- Formulating and implementing recommendations/solutions;
- Ensuring the client receives the assistance needed to implement the recommendations/ solutions;
- Managing projects and programmes in brief periods of absence of the project leader;
- Leading and managing those within the team including clients full time resources working on the programme;
- Identify behavioural issues in the client team & resolve/ escalate them.