



# Job Description Consultant

February 20, 2014

Internal



## Contents

1. Company Profile .....	3
2. Consultant.....	4
2.1 Job Description .....	4
2.2 Requirements .....	4
2.3 Eligibility .....	5
2.4 Compensation .....	5
2.5 Job Location.....	5
3. The iRunway Way .....	5

## 1. Company Profile

iRunway ([www.i-Runway.com](http://www.i-Runway.com)) is a technology consulting and litigation support firm. We help law firms and corporations unlock and protect the value of patents - by combining deep technology expertise with practical business insight to monetize patent portfolios and profoundly improve litigation outcomes.

Our work primarily involves technical analysis like product/source code review, analysis of technical documents and other literature to support the infringement or non-infringement theory. We also provide technology platforms to corporate counsel which forms the backbone of IP licensing and monetization programs. Clients include Fortune 500 technology corporations and leading national law firms.

Our technology expertise delivered through our proven service has contributed to significant courtroom victories and favorable settlements for our clients, including -

- \$1.5 + Billion in Jury Verdict & Settlements.
- Supported over 40 law firms in 100+ patent litigations.
- 200+ Invalidity analysis and prior-art research projects.

iRunway was established in 2006 by alumni from the Indian School of Business and Indian Institute of Technology.

## 2. Consultant

### 2.1 Job Description

The iRunway Consultant will lead the offshore engagement and take complete ownership of specific client interactions and multiple projects from India. He/she will be the one-point contact for the Solutioning team and the client, and ensure projects are executed on schedule. Apart from working with top litigators and experts in technology litigations to help them win multi-million dollar lawsuits, the Consultant will need to mentor team members regularly and walk through walls to get the job done.

#### **Key responsibilities:**

- In-depth involvement in the Service Line/Technology
- Interact closely with clients to identify and understand projects and opportunities
- Work with the Solutioning team to identify client needs where iRunway can add value
- Monitor overall project operations and ensure their timely execution within budget
- Lead & monitor the team's performance to ensure efficiency in process operations and meet individual & group targets
- People development – should coach, mentor and identify development needs of team members
- Ensure security of data, IT systems and other physical assets of the organization
- Provide timely reports to the management

### 2.2 Requirements

- Capability to quickly understand complex/ cutting-edge technology issues, across domains and execute tasks effectively
- Effective communication and presentation skills
- Efficient project management, administrative and organization skills
- High proficiency in Common MS Office applications
- Ability to cope with conflicting demands and prioritize tasks
- Willingness to travel at short notice
- Experience in managing international clients will be an advantage

## 2.3 Eligibility

5-8 years of professional experience mainly in Video Technologies, namely Codecs, image processing, signal processing

The applicant should hold a B.Tech/Dual Degree from IIT, NIT or BIT, in CS/ Electronics/ ECE/ Electrical Engineering subjects.

## 2.4 Compensation

Compensation will be a combination of regular salary and performance based bonus.

## 2.5 Job Location

Bangalore, India

## 3. The iRunway Way

iRunway has a strong foundation in its people, who are committed to providing deeper technology insight and helping innovators unlock and protect the value of their patents. At iRunway we place significant emphasis on quality of deliverables and ownership. Each employee is a hands-on contributor to the role and responsibility they own. We operate with very little corporate hierarchy and work in direct groups where every manager/owner is also an individual contributor. iRunway's flat organizational structure facilitates open communication and helps foster flexibility and agility. As a young and dynamic company, we provide a work environment that is informal, supportive and empowering.



## Contact

Jahnavi V  
HR Executive  
jahnavi.v@i-runway.com  
Phone: 080 4058 4004

### **India Office:**

iRunway India Pvt. Ltd.  
First Floor, AMR Tech Park I Annex,  
No. 23 and 24, Hongasandra,  
Hosur Road, Bangalore - 560068  
Phone: +91 804 058 4004  
Fax: +91 804 058 4010

### **US Office:**

1114 Lost Creek Blvd.,  
Suite 400  
Austin, TX 78746.  
Phone: 512.284-8200

[www.i-runway.com](http://www.i-runway.com)



The preparers of the information in this document are not engaged in rendering legal or other professional advice, and nothing in this document should be construed as such. iRunway exists to provide technical research, analysis and reporting capability to its clients.

iRunway never makes determinations that would require applying laws to any specific set of circumstances. Our clients are strongly encouraged to seek licensed counsel to provide legal interpretations and courses of action based upon the technical information that we have provided hereunder.

